

Dr. Lee Smith, MCC



Lee Smith, Ph.D.

Executive Leader Coach, MCC
Co-Founder and President
COACHWORKS® International, Inc.

"Lee Smith is an exceptionally experienced, talented and results focused C-Level Executive Coach. She is a pioneer in the coaching profession and one of the few I know who can coach effectively at the board room level. Lee has a rare combination of integrity, strength of character, humility, calm yet fierce resolve, gentle spirit and possesses powerful coaching tools and strategies. She creates and sustains a success oriented environment that allows the client to experience their desired personal and professional results. If you are CEO, COO, CFO, CIO or senior business executive who wants to strengthen yourself and your enterprise to achieve stronger bottom line results, call Lee Smith."

Ed Allen, Rear Admiral (USN Ret)
ORACLE CORPORATION

"As an executive coach, Lee is focused on asking the questions that help me to explore and better realize my potential as a manager and a leader. She is motivational, thoughtful and thorough in her approach. She cares about her clients both as business persons and as people. She is herself focused on self improvement and learning, and that benefits her clients. I have learned a great deal about myself and my style, enabling me to be more effective in many aspects of my life, through working with Lee."

Slacy Schusterman, CEO, SAMSON OIL

"Executive coaching is one of the best investments of time and resources an individual and company can make in developing leadership skills - and Dr. Lee Smith is a leader in the field. Lee brings a personalized approach that provides the [individual] [coachee] with the keys to unlock potential talent. Working with Lee has led to insights I've been able to apply immediately. Her challenging, yet encouraging, style creates a rapport that rapidly brings results."

Ann Gillespie, Vice President
Service and Process Management Integration
CAREMARK

About coaching

Smith is passionate about optimizing leadership performance in the individual leader as well as his or her team using the most technologically advanced whole systems interaction tools. As a pioneer in the coaching profession, Dr. Smith uses an innovative process developed specifically to assist professionals, business leaders, CEOs and their organizations to achieve goals and desired results.

As an Executive Team Coach, she uses a consultative approach to having teams raise their standards of innovative collaboration. Smith's mission is to be a partner with leaders who want to transform their leadership abilities to bridge the gap between professional achievement, personal significance...and legacy.

Work History/Experience/Certifications

Dr. Smith worked many years with Sun Oil Company in human resources, maintained a private consultancy, and currently serves as President of CoachWorks® International. Smith works with Fortune 500 companies and other organizations both large and small, for profit and non-profit. Her clients are leaders from such companies as Tricon, IBM, Northern Telecom, Puget Sound Energy, Ford Motor Company, American Airlines, Grant Thornton, Fidelity Investments, Baxter Healthcare, Oracle, Samson Oil, Sabey Corporation and the Kinderling Center. Smith's doctorate is in Organizational Behavior and Psychology from the University of North Texas with an undergrad in Business. She holds one of the first international certifications as Master Certified Coach (with the International Coach Federation) and has served on various Boards of universities and coaching organizations.

Author/Developer

Smith has co-authored coaching programs such as The Professional Foundations for Masterful Coaches, the Coaching Clinic for Managers and Leaders®, the Personal Coaching Styles Inventory®, and the Executive's Professional Foundations Program®. She co-authored the recent book, *Legacy Leadership: The Leader's Guide to Lasting Greatness* (2008); and collaborated on the book *What's Next: Women Discovering Their Dreams in the Prime of Life* (2001). Dr. Smith also writes for such professional journals as *Strategy and Business*, and columns for *Washington CEO Magazine* as well as *White Papers for the International Coaching Federation*. She has been featured in Newsweek, PBS Specials, the Dallas Morning News and Channel 5 News.

Speaker

Lee has served as an adjunct Professor and guest lecturer at the University Texas at Dallas Executive MBA Program, University of North Texas and Abilene Christian University. Smith is often a showcased speaker at conferences and national organizational meetings on her specialty subject of leadership. She recently hosted the Neuroscience of Coaching Summit, and continues to mentor and develop other executive coaches to grow and distinguish the coaching profession.

Personal

Dr. Smith is a native Texan and Dallasite, now happily transplanted in Seattle, Washington.